

Business perspectives February 2019

...to strengthen, enhance and protect our members through political advocacy, economic development, community promotion and member programs and services.

Manufacturing Matters in Douglas County

The Roseburg Area Chamber of Commerce's membership meeting luncheon is Monday, February 11. The luncheon will be featuring "Manufacturing Matters" as it's program. Presenters will provide an overview of the many facets of manufacturing related to their specific markets, including production and distribution. Panelists will also reflect on how their companies fit within the manufacturing landscape of Douglas County.

Panel members will include Bowers Industrial,Inc., FCC Commerical Furniture and Roseburg Forest Products. Discussion will include our local manufacturers' challenges, successes and goals for growth and insights into the general state of manufacturing in Douglas County and potential future development.

The chamber's February membership meeting is sponsored by **Roseburg Disposal**. It will be from 11:30 am to 1:00 p.m. in the community conference hall at the Douglas County Fairgrounds. The Roseburg Area Chamber of Cost for members is \$20 per person and \$150 for a table of eight. For non-member businesses and the general public, the cost is \$30 per person. Tickets may be purchased <u>online here</u> or by returning the flyer on page 3. Please note reservations are required and tickets will not be sold at the door. **Reservation deadline is Friday, February 8 at noon.**

UPCOMING EVENTS

Monday, February 11
Membership Meeting
"Manufacturing Matters"
11:30 a.m. to 1:00 p.m.
Conference Hall,
Fairgrounds

Sponsored by:



Buy tickets <u>online here.</u> See flyer on page 3 Tuesday, February 12
Business After Hours
Riverview Terrace
1970 W. Harvard Ave.
Roseburg, OR
5:00 p.m. to 7:00 p.m.



\$3 admission at the door See flyer on page 6

Legislative Conference Calls

The Roseburg Area Chamber of Commerce will host conference calls with the five members of our state delegation during the 2019 Oregon Legislative Session. The first call will be held during the second week of February at 7:00 a.m., in the chamber's conference room. Watch for your "Chamber News" email for the specific date.

There will be significant business-related issues before the legislature. It is imperative that our business leaders attend these calls to ensure our delegation is aware of how these issues will affect local business and our community as a whole.

Taste the Good Life at Riverview Terrace Business After Hours

Welcome to the chamber's first Business After Hours of 2019. We look forward to seeing you there. Join us at Riverview Terrace on Tuesday, February 12 from 5:00 p.m. to 7:00 p.m. Enjoy wine and hors d'oeuvres as you connect with other business professionals in the community.

One lucky winner will receive an overnight stay and dinner at Seven Feathers Casino & Resort along with other fun prizes, so don't forget your business cards! New this year, bring a friend and put an extra business card in the bowl, bring two friends put two extra cards in, bring 20 friends... well, you get the idea. Increase your chances to win while networking. See the flyer on page 6. Admission is still \$3 at the door, we look forward to seeing you at 1970 W. Harvard Avenue in Roseburg.

LAST CHANCE for 2019 Season Pass!

Attend Membership Meetings All Year with Annual Pass

Purchase an annual pass for the chamber's membership meeting luncheons and not only will you save money due to the discounted price, but even better, you will never have to RSVP again. With your annual pass, it's all taken care of!

Individual season passes are \$130 each, available to purchase until Friday, February 8. A full season table of eight is \$1,040. Annual passes can be purchased online here via PayPal. For those interested in a full season table, please contact the chamber at (541) 672-2648 ext. 17



2018 BOARD OF DIRECTORS

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CHAMBER STAFF

(541) 672-2648

Debbie Fromdahl
President & CEO

Christina Baughman, ext. 15

Administrative Assistant

Sierra Kamakeeaina-Miller, ext. 17 Executive Assistant

Rachael Miller, ext. 24

Manager, Destination Marketing/Branding

Laura Studebaker, ext. 23
Membership Sales/Relations/Programs

Carol Zech
Information Specialist

Visitor Center (541) 672-9731 | (800) 440-9584

www.RoseburgAreaChamber.org

Message from the Chairman

Allen Pike, 2019 RACC Board Chair

For those of you who missed the chamber's annual awards dinner in January, first you missed a wonderful evening of celebration where we recognized outstanding businesses and individuals in our community. We certainly hope to see you next year. I was honored to share with our members at the dinner, some of the chamber's



priorities for this year and will take the opportunity to do so with the greater membership in this message.

Looking at our priorities for this upcoming year, the annual awards dinner theme comes into focus—"Your Business... Our Priority." It's a great description of what your chamber does every day. The chamber endeavors to create an environment where all local business can succeed. The vision is pretty clear... to advocate for and be the voice of the business community in the greater Roseburg area.

Highlights of several of the ways your chamber will do this in the upcoming year: With an anticipated busy legislative session, we will work to advocate pro-business policies by participating with local, regional and statewide coalitions to oppose anti-business and support pro-business initiatives and legislation, specifically during the 2019 Oregon Legislature. Specific opposition will include: cap and trade, protected employee status additions, elimination of small business tax cuts, proposed corporate tax on gross sales and paid family leave proposals, to name a few. As I've mentioned, a busy legislative session.

To be most effective, we'll need to know where things stand at any given moment. To do this, we'll continue to monitor issues and activities before local, state and federal government entities. Your chamber will actively support or oppose issues in pursuit of the most positive business environment possible. We will hold regular meetings with elected officials to ensure the voice of business is heard.

Your chamber will keep its membership informed of pertinent government affairs issues, particularly during the 2019 Oregon Legislative Session through its e-newsletter, broadcast "Call to Action" emails, hosting twice monthly conference calls with our state legislative delegation and programs/forums, as needed.

We will also be looking at areas where we can offer support for proposal and issues that can grow our area economy. This includes advocating for effective forest management on public lands to include increased harvest and reforestation which is imperative to economic growth and long-term sustainability; proper management after a fire/catastrophic event. It also includes supporting the Jordan Cove LNG & Pacific Connector pipeline project, as well as the medical training/education campus and other significant economic proposals.

To be a better resource for our members, we plan to launch a new chamber website this spring and add social media platforms by late summer/early fall. The chamber will continue and improve things we've always done such as promoting and referring member businesses and provide opportunities for self-promotion of our businesses, their products and services. We will continue to deliver high-caliber programs, activities and opportunities dedicated to the benefit and support of the Douglas County business community.

Also, something near and dear to my heart, we'll continue to grow Roseburg and the Land of Umpqua as a visitor destination. We'll advance our highly successful, fully-integrated visitor destination marketing, advertising and branding campaign in large markets with year-round promotion. This, by no means, is an all-inclusive list of chamber priorities and goals, but should give you a sense of our focus for 2019. For more details, please see the chamber's priorities by division on page 8.

Furthermore, I want to take a moment to thank last year's board chair, Toby Luther for the excellent leadership he provided for the board last year. He has set us up for good things going forward. His thoughtful and even keeled approach was most welcomed and is something I will strive to emulate this coming year. Thank you for the honor of serving as your chairman of the board. I look forward to a great year.



ROSEBURG AREA Chamber of Commerce

"Manufacturing Matters"

Presented by:

Bowers Industrial, Inc.
Amber Bowers

FCC Commercial Furniture
Preston O'Hara

Roseburg Forest Products
TBD

February 11, 2019 11:30 a.m. to 1:00 p.m. Douglas County Fairgrounds Sponsored by:



Lunch RSVP required by Friday, February 8, 2019 by noon

PAYMENT MUST ACCOMPANY RESERVATION				
Purchaser:	Company Name:			
Mailing Address:	City, State, Zip:			
We appreciate advanced payment, but you may pay at the door. An RSVP is a commitment. You will be required to pay for the lunch whether or not you attend.				
Member Lunch	x \$20 = Check Enclosed			
Member Table (8)	x \$150 = Bill My Credit Card			
Non-Member Lunch	x \$30 = Visa / MasterCard #			
	Expiration Date Minimum Purchase \$25			
	Verification Code (3-digits from back of card)			

Email completed form to roseburg@roseburgareachamber.org
or mail form to: Roseburg Area Chamber of Commerce
PO Box 1026, Roseburg, OR 97470

Chamber Celebrates Business at Annual Dinner

Businesses, Business and Community Leaders Honored

The Roseburg Area Chamber of Commerce held its 65th annual membership meeting and awards dinner on Thursday, January 24. Along with presenting its executive team for 2019, chamber leadership also shared its 2018 activities and accomplishments video and discussed the organization's key priorities for 2019. The chamber's annual premier event celebrated Roseburg and Douglas County businesses and allowed the chamber to recognize business excellence and

Immediate past chairman Toby Luther congratulates Jeff Wikstrom of Overhead Door Company of Roseburg for being recognized as the 2018 Small Business of the Year.

individual distinguished service in our community.

New chamber officers who took office on January 1 are led by 2019 chairman of the board, Allen Pike, general manager of the Hampton Inn & Suites. Joining Pike on the executive committee in 2019 is vice chair Steve Tavernier, Director of Sourcing at Roseburg Forest Products; treasurer Sam Carter, regional business manager at Pacific Power; immediate past board chair Toby Luther, president and CEO of Lone Rock Resources; chamber president and CEO Debbie Fromdahl.

The Roseburg Area Chamber's priorities for 2019 are founded in its mission to serve, promote and protect the businesses of Douglas County. The chamber will continue its work to create a strong local economy; represent the interests of business with government through political advocacy; promote the community and our businesses; and of course, provide the quality programs chamber members have come to expect. The chamber will focus on defeating anti-business legislation and supporting pro-business legislation during

CONTINUE ANNUAL DINNER, NEXT PAGE





Restrictions do apply and vary depending on vehicle. Includes a 25 point vehicle inspection and a top off of <u>EVERY</u> fluid. Not valid with any other offer.

NOW THAT'S VALUE

All Chamber Members & their employees always get 10% off our regular prices at both locations all year round.



2019 Chairman Allen Pike announces the chamber's business priorities for the coming

Annual Dinner

Oregon's 2019 legislative session. During the evening's festivities, the chamber recognized three local companies for their excellence in business. The 2018 Small Business of the Year award went to Overhead Door Company of Roseburg. Umpqua Insurance Agency was recognized as the medium-sized business of the year, with Roseburg Forest Products receiving the chamber's large business of the year honor. The Roseburg Area Chamber of Commerce awarded Donna Arnold, from Cardinal Services, Inc. in Roseburg as its 2018 volunteer of the year for her dedication, time and service to the chamber in support of our local business community.

Vicki Nielsen was named female First Citizen for 2018 and Gary Crowe was named the 2018 male First Citizen for their longtime service and outstanding volunteer activity over a number of years outside their chosen vocations. Honorees possess a high degree of cooperation and are recognized leaders whose involvement inspires others.

This annual event was generously underwritten by title sponsors, the Cow Creek Band of the Umpqua Tribe of Indians and corporate sponsors, Jordan Cove LNG & Pacific Connector Pipeline and Umpqua Bank.



Gary Crowe 2018 First Citizen



Vicki Nielsen 2018 First Citizen



Donna Arnold 2018 Volunteer of the Year

Spring/Summer Event Dates Needed

The Roseburg Area Chamber of Commerce invites you to share Roseburg events



of interest to visitors to Roseburg and the Land of Umpqua. The visitor calendar of events brochure for events happening in April through September 2019, will be going to print soon. The semi-annual brochure is given out at the visitor center and distributed throughout Roseburg and the Land of Umpqua. Event details will also be posted to the online calendar of events on the Visit Roseburg website.

Event coordinators are encouraged to submit their information to the chamber by Friday, March 1 to meet the printing deadline. When providing event information please include the following: official event title, date, time, location, event website, phone number for the public and contact phone number for internal use. Submit your event information to the

chamber by email to assistant@visitroseburg.com

Business Perspectives Publication Deadline

Business Perspectives is an official publication of the Roseburg Area Chamber of Commerce published monthly. Chamber members are encouraged to submit items for publication.

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Copy deadline is the 10th of each month preceding the publication date. Information received after that date will be published subject to urgency and space availability.

Roseburg Area Chamber of Commerce P.O. Box 1026 • 410 SE Spruce, Street Roseburg, OR 97470
Ph: 541-672-2648 • Fax: 541-673-7868
For advertising opportunities contact 541-672-2648, ext. 23 or email sales@roseburgareachamber.org www.RoseburgAreaChamber.org

Business Perspectives Vol. 36 No. 2



Tuesday, February 12th from 5:00pm - 7:00pm Riverview Terrace at: 1970 West Harvard Ave RSVP: (541) 672-2500



2018 ROSEBURG AREA CHAMBER OF COMMERCE ACTIVITIES & ACCOMPLISHMENTS

- Endorsed and helped elect business friendly candidates to local and state offices
- RACC used 2019 Public Affairs & Legislative Agenda, specifically during 2018 Oregon Legislative Session to oppose anti-business legislation and support pro-business legislation
- Nearly completed new Roseburg Area Chamber of Commerce website to launch February 2019
- RACC participated in BLM litigation to challenge lack of active management on BLM-controlled lands in defense of jobs, economy, public safety
- Hosted conference calls with all five members of our state legislative delegation twice a month for six months during the 2017 Oregon Legislative Assembly to ensure business voice is heard and members are up-to-date on legislative session activities
- RACC opposed diverting lodging tax dollars away from state-mandated promotion to underwrite operation of "selected" for-profit business.
- Hosted 64th annual awards dinner
- Presented RACC's awards for business recognition program at its annual membership meeting and awards dinner
- Represented the interests of business with government by monitoring federal, state and local political activity, taking positions when appropriate, such as continued positions on:
 - Opposition to Crater Lake Wilderness Area Proposal
 - Advocation for increased management of public lands to include increased harvest; also, for effective forest management after fire or other catastrophic event
- Weekly updating of interactive VisitRoseburg.com website
- Continued active involvement on local collaborative boards and committees for the benefit of business and economic development
- Roseburg Area Chamber Political Action Committee (RACPAC) continued to grow
- Chamber's government affairs team continued its monitoring of city council meetings and activities
- Continued active support for Jordan Cove LNG proposal
- Printed version of *InUmpqua* (a business directory, community profile & visitor magazine) local, regional and statewide distribution
- In addition to print publication distributed throughout the state, the chamber's business directory, community profile and visitor magazine went online on the chamber website, providing greater exposure of member businesses
- Chamber's destination marketing, advertising and branding campaign for Roseburg and the Land of Umpqua continues to evolve, grow and change based on industry trends, market analysis and evaluation of ROI
- Provided membership political awareness via newsletter articles, "Call to Action" emails, membership meetings, candidate forums and legislative calls
- Held two Chamber 101 events specifically welcoming new members
- Hosted State of the County, Candidate Forums, Legislative Preview, State of the Timber/Wood Products Industry and Marijuana in our workforce presentations
- Countywide "shop local" messaging; advocated "shop local" for Black Friday and "shop small" on Small Business Saturday and throughout holiday season with "kick-off" event at membership luncheon the week of Thanksgiving
- Completed 29th year of Project Leadership Roseburg, with class project that renovated and improved the Turn Around Program "TAP" classroom at Fremont Middle School. Commenced the 30th year of Project Leadership Roseburg program
- Hosted successful programs and business promotional, educational and/or networking events: monthly membership meetings and Business After Hours
- Continued to upgrade and expand chamber communications, specifically its electronic newsletter, Chamber News emails and Calls to Action; produced 12 editions of Business Perspectives and Visit Roseburg e-newsletters
- Produced Economic Forecast 2019 with leading experts in timber and banking, economics, medical and tourism trends
- Produced TV ads for out-of-area marketing launched with an inclusive sweepstakes giveaway trip for two to Roseburg; updated I-5 billboard promoting visitor attractions; produced bi-annual calendar of events brochure; continued social media efforts through Twitter, Facebook and Pinterest
- In addition to print, digital, broadcast and billboard media campaign to promote area as a visitor destination, on-going visitor services and outreach included:
 - Assisting on-site visitors to visitor center
 - Assisting out of area groups, meeting and event planners; providing local area information and promotional materials for business and leisure
 - Mailing of Visitor Guide and other informational requests
 - Distribution of promotional materials to appropriate venues throughout the state of Oregon
 - Continued visitor destination promotions in larger, affluent markets -- Portland-Metro, Bay Area, southern California and the focus on new growth market-- Seattle/northern Washington
- Continued great membership benefits programs: discount card with e-coupons program, member referrals, distribution of relocation information; expanded participation in grand openings and ribbon cuttings
- Produced new Covered Bridges brochure; produced new advertisements for print and digital marketing campaigns
- Website visits from advertising increased the number of informational brochures about Roseburg and the Land of Umpqua downloaded to over 42,000
- Represented Roseburg and the Land of Umpqua at the Bay Area Travel & Adventure Show
- Provided customer service training for the hospitality industry
- Produced Roseburg/Douglas County map for local, regional and statewide distribution
- Expanded Greeters team and implemented new business visitation schedule
- Sustainable Forestry Tour
- Endorsed Measure 103 and Measure 104
- RACC joined the "Partnership for Oregon Communities" Coalition to oppose cap and trade legislation in 2019 session



Roseburg Area Chamber of Commerce 2019 Division Goals

Vision: To advocate for and be the voice of the business community in the greater Roseburg area

Mission: To strengthen, enhance and protect our members through political advocacy, economic

development, community promotion and member programs and services

Economic Development Division

- Support industry activities toward effective forest management on public lands to include increased harvest and reforestation which is
 imperative to economic growth and long-term sustainability, and proper forest management after a fire/catastrophic event; Jordan Cove
 LNG project; medical training/education campus and other significant economic development endeavors
- Drive RACC's new 2019-20 public affairs and political advocacy agenda in support of a more business-friendly state and county, specifically during the state legislative session—support business and economic development endeavors with political action
- Business needs survey tied to business retention and future potential expansion for our local businesses
- Work with members and business community partners to foster family-wage job creation and retention/expansion of existing local business
- Continue "shop local" advocation and promotion; grow business participation especially during holiday season
- Continue to advocate for implementation of city's waterfront development plan with primary emphasis on business/commerce/economic development perspective and blending with downtown master plan and main street efforts
- Visitor services/destination promotions; See Tourism Division

Government Affairs Division

- Implement RACC's 2019-2020 Public Affairs & Legislative Agenda; advocate positions on issues on behalf of Douglas County business Participate with local, regional and statewide coalitions to oppose anti-business and support pro-business initiatives and legislation specifically during 2019 Oregon Legislature. Specific opposition to include cap and trade, protected employee status additions, elimination of small business tax cuts, proposed corporate gross sales taxes and paid family leave, to name a few
- Monitor issues and activities before local, state and federal government entities. Actively support or oppose issues in pursuit of the most probusiness environment possible; hold regular meetings with elected officials
- Continue participation in federal court BLM litigation to advocate for increased harvest on public lands
- Keep membership informed of government affairs issues, particularly during 2019 Oregon Legislative Session via newsletter articles, broadcast
- "Call to Action" emails, host twice monthly conference calls with state legislative delegation and programs/candidate forums, as needed Support business and economic development activities/endeavors with political action
- Grow chamber PAC funds
- Advocate with agencies and elected officials for effective forest management on public lands to include increased harvest and
 reforestation which is imperative to economic growth and long-term sustainability, and proper management after a fire/catastrophic
 event; Jordan Cove LNG project, medical training/education campus, workforce development/traded-sector training, as needed

Membership & Business Services Division

- Launch new chamber website / add social media platforms by third quarter
- Provide programs, activities, events and networking opportunities to benefit and support our members and business community Provide membership with informational programs relevant to business at membership meeting luncheons, Economic Forecast 2020, Project Leadership Roseburg and conference calls with legislative delegation
- Provide members with promotional opportunities on website, in chamber InUmpqua publication, Business Perspectives e-newsletter
- Roseburg/County map and programs/events sponsorship and participation
- Increase engagement of new members regarding chamber programs, activities and events
- Promote and refer members and provide them with opportunities to promote their business, products and services
- Ensure all activities support the chamber's vision and mission to serve the business community
- "Shop Local" advocation and promotion

Tourism Division

- Promote Roseburg and the Land of Umpqua as a premier visitor destination by continuing successful integrated marketing, advertising and branding campaign in large markets via print, broadcast, digital, billboard and social media
- Continue year-round promotional efforts
- Expanded focus on digital and social media avenues to promote Roseburg and the Land of Umpqua
- "Go To" for visitor services, visitor destination information and expertise—in person (Visitor Center), online, mail-in and phone-in requests, referrals, statewide requests for information and promotional information
- Production of multiple print promotional materials for local, statewide and national distribution/request fulfillment
- Provide quality "front-line" customer service training for hospitality industry
- Continue to evaluate new potential markets and "pivot" as needed
- Expand, enhance and refresh website, print ads, collateral material and visitor center displays based on market research, needs and ROI



Interested in Hosting Business After Hours?

The chamber still has openings for our qualified members to host a Business After Hours on March 12, May 14 and June 11. The chamber's 2019 Business After Hours will be booked on a first come, approved and signed contract basis.

If you'd like more information about Business After Hours criteria or would like to request an application form, please contact Laura at (541) 672-2648, ext. 23 or email sales@roseburgareachamber.org

Thank You Reinvesting Members!

Associated Buyers, LLC
Avista Corp.
CHI Mercy Health
Douglas Electric Cooperative
Richard Embertson, CPA, PC
Energy Trust of Oregon
Express Employment
Professionals
Family Tree Medical Clinic
First American Title Insurance
Company

Frontier Village
Graphic Dimensions, Inc.
Hampton Inn & Suites
Heard Family, LLC
Hokanson's Bed & Breakfast
i.e. Engineering, Inc.
Joe's Towing & Recovery, LLC
Knife River Materials
McDonald's Restaurant
Oregon Eye Consultants
Oregon Pacific Bank
REACH Air Medical Services
SAIF Corp.

Spectrum Cleaning & Restoration
Super 8 – Roseburg
Tom Thumb Mini Storage, LLC
TraneOregon
Trout Wealth Management
Tuxedo Warehouse, Inc.
Tyree Oil, Inc.
Umpqua Valley Tractor
United Finance Company
Western Title & Escrow
Wicks, Emmett LLP
Wildlife Safari
WorkSource Douglas Employment
Department

Best Business Promotion Tool Available

Member-Only InUmpqua Advertising Opportunity

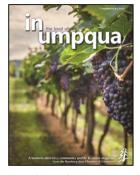
Advertising sales for the chamber's 2019-20 publication of *InUmpqua*—a business directory, community profile and visitor magazine will begin later this month. Thousands of copies of the *InUmpqua* are distributed to residents, businesses and visitors each year throughout Douglas County and the state of Oregon.

This publication remains one of the best advertising values available to market your business to other businesses, residents and visitors alike. It also presents an opportunity to support the chamber, as a portion of ad revenues underwrites the chamber's annual operating expenses. The chamber's *InUmpqua* publication is posted on the chamber website increasing visibility and readership. Our online issue provides our advertisers with a link to their website for added marketing opportunities. The chamber provides the online version and web link at no extra cost to our members. Advertising rates for 2019-2020 publication remain the same as last year.

The *InUmpqua* continues to be provided each year to chamber members, local businesses, it is distributed in the

visitor center and to chambers and visitor centers around the state. The publication is also used for new physician recruitment, relocation information provided to prospective new businesses and residents, various economic development

endeavors and distributed by tourist destinations throughout the region.



A copy of the advertising rate sheet/contract is on page 11. If you already know the level of your participation this year, please fill out the enclosed contract and return it to Roseburg Area Chamber of Commerce, PO Box 1026, Roseburg, OR 97470 or fax to (541) 673-7868. Your advertising space

needs to be reserved by April 5, 2019. We look forward to working with you. If you have any questions, don't hesitate to contact the chamber at roseburg@roseburgareachamber.org or call (541) 672-2648 ext. 23.

Green Elementary School to Get Playground Update

Chamber Leadership Program Selects Community Benefit-Project

Each year the Roseburg Area Chamber of Commerce's Project Leadership class selects a community-benefit project that provides them with the opportunity to take on leadership roles in the planning, funding and completion of a project that positively impacts the well-being of our community and its residents.

This year's Project Leadership class have selected a project to improve the playground at Green Elementary School by upgrading safety measures, increasing physical activity, implementing academic integration and promoting school and community pride.

The class will remove the existing pea gravel and replace it with wood chips, paint current activity areas on the playground as well as add more painted activities such as a roshambo game and a 1/10th mile track.

Project Leadership participants have already formed task groups to complete the project by May 2019. The class will be collecting tax-deductible donations over the next several months to make this project a reality. Those interested in making a contribution to this project may send a check payable to the Roseburg Chamber of Commerce Foundation, PO Box 1026, Roseburg OR 97470. Please note on your donation that it's for the "Project Leadership Class Project." See the flyer on page 12.

Project Leadership Roseburg is a business leadership development program of the Roseburg Area Chamber of Commerce. This annual program challenges participants to increase their knowledge about Roseburg and Douglas County and become more actively involved in our community. The chamber's Project Leadership program is in its 30th year. The chamber greatly appreciates the incredible support we continue to receive from our members and the Douglas County business community each year.



Overview of Community Project Goals

- Add outdoor games to encourage exercise
- Beautification to grow school/community pride
- Measures to create an even safer play environment
- Replace gravel in play area with wood chips
- Implement additional fun outdoor features

Got Business News?



Charley's BBQ & Brew is no longer at 812 W. Harvard Ave. and will be temporarily operating a food truck while searching for a new location.

Le Petit Cafe owners Carol Arnott and Connie Smith are retiring and closing their cafe on 410 SE Jackson St, Roseburg, OR 97470.

Randy C. Rubin, Attorney at Law, P.C. moved from 836 W Military Ave. to their new location at 766 SE Kane St. Roseburg, OR 97470.



Congratulations to our member wineries who were recognized in the 2019 San Francisco Chronicle Wine Competition. Cooper Ridge Winery for their double gold, three silver; Delfino for their gold, two silver; Girardet for their two silver, bronze; and to Reustle Prayer Rock Vineyards for their three gold, eleven silver, one bronze.

Send Us Your Got News?

Has your business moved, changed contact information or expanded? Are you celebrating a company anniversary or receiving an award? Added new staff? Do you have employees who have received a promotion, recognition awards or completed a specialized training? These are potentially newsworthy items that you can submit to the chamber's "Got News?" section. Submit business news online here or email sales@roseburgareachamber.org

February

- 2/11 Membership Meeting
 "Manufacturing Matters"
 11:30 a.m. 1:00 p.m.
 Fairgrounds
- 2/12 Greeters Committee

 Meeting*—Super 8

 Conference Room, 8:00 a.m.
- 2/12 Business After Hours at Riverview Terrace 5:00 p.m. – 7:00 p.m.
- 2/14 Project Leadership
 The Role of Education
 Workshop, 8:00 a.m.

*Chamber member only event/activity. Official chamber meetings are held in the chamber conference room unless otherwise noted.





World Champion Lumberjills Shows feature Chics with Axes log rolling, chopping, sawing, chainsaw carving. Try your luck in the axe throwing contests!



Meet Tim Sylvia, 5-time MMA champion, pro wrestler, 2-time UFC heavyweight champ and host of Sportsman Channel's *Hit Squad Outdoors* hunting show!



LIVE Grizzly Experience dazzles with an up close and personal look into the life of North Americas' most prestigious predator, the Alaskan Grizzly Bear!



Meet Tina Scheer of Survivor: Panama and Nat Geo's Ultimate Survival Alaska, a World Champion Lumberjill and owner of the Great Maine Lumberjack Show!



Basin Tackle Rob returns to emcee events and regale patrons with his fish tales and tips. Share your stories and snag a photo, too!

Anglers Showcase • Giant Fish Tank • Kid's Fishing Pond • Archery Range • Shooting Gallery Guides from Alaska to Africa • Legends of the Oregon Record Book • Head & Horns Competition

SHOP OUR LARGEST BOAT \cdot RV \cdot ATV \cdot REC VEHICLE SHOWS EVER!



2019 Roseburg Area Chamber of Commerce InUmpqua

We are men	mbers of the Roseburg Area Chamber of Commerce in good standing and agree to purchase
a	page ad in the Roseburg Area Chamber of Commerce's InUmpqua—business directory,
community	profile and visitor magazine.

ADVERTISING SPACE

Back Cover (7 1/2"w x 10"h)\$	2,600.00
Inside Cover (7 1/2"w x 10"h)\$	2,225.00
Full Page (7 1/2"w x 9 7/8"h)\$	1,950.00
2/3 Page (4 7/8"w x 9 7/8"h)\$	1,600.00
*1/2 Page (7 1/2"w x 4 7/8"h)\$	1,225.00
1/3 Page (4 7/8" w x 4 7/8"h) or (2 3/8" w x 9 7/8"h)\$	1,000.00
*1/6 Page (4 7/8"w x 2 5/16"h)\$	825.00
1/12 Page (2 5/16"w x 2 5/16"h)\$	
Bold Directory Listing\$	

^{*}Ad can be vertical or horizontal for price shown.

Advertisements in the *InUmpqua* are also included in the digital copy now available online at www.roseburgareachamber.org/live/profile.php with link to advertiser's website.

SPECIFICATIONS: Advertisement must be presented as a high-resolution pdf file. Members should contact directly any external firm/agency used in the past for ad creation. Members are responsible for all costs associated with ad creation.

TERMS OF CONTRACT: Invoice will be sent within 30 days of receipt of contract. A 2% per month charge will be added to balances over 30 days late from original invoice.

CONDITIONS: Advertisements are accepted on the representation that advertiser and its agents have the right to publish the contents thereof. In consideration of such publication, advertiser and its agents agree to indemnify and hold publisher harmless against any expense by reason of any claims arising out of the publication. Publisher reserves the right to cancel any advertisement, insertion order, space reservation or position commitment at any time. Roseburg Area Chamber of Commerce (RACC) will accommodate placement but it cannot be guaranteed. All materials are the property of the publisher.

CANCELLATIONS: 25% of ad rate will be invoiced if RACC is not notified within five working days of the signing of this contract.

STATEMENT: I have read and understand the terms of this contract and agree that RACC may exchange information about my obligations with credit references, other businesses or credit reporting agencies. If it becomes necessary to employ legal or other services to obtain payment of this account when past due, I agree to pay reasonable charges for the same, plus court costs, in addition to the amount owed.

RESERVE YOUR SPACE BY April 5, 2019

EMAIL: <u>roseburg@roseburgareachamber.org</u> or mail to PO Box 1026, Roseburg OR 97470

You will be invoiced within 30 days of receipt of contract.

Print Company Name	Phone
Address	Date
Print Name	Signature



Project Leadership

The Roseburg Area Chamber of Commerce Project Leadership program is a business leadership development program that challenges local citizens to increase their knowledge of Roseburg and Douglas County and to become more actively involved in the community.

Each year class participants select, organize, and raise funds to implement a project beneficial to the Douglas County community. This year's Project Leadership class selected a project that will improve the playground at Green Elementary School by upgrading safety measures, increasing physical activity, implementing academic integration and promoting school and community pride.

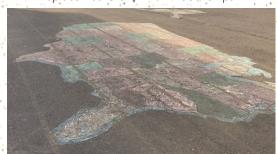
Current



Target Area to be Improved



Replace Pea Gravel with Wood Chips



Re-Paint State Map

Class of 2018-19

- Add outdoor games to encourage exercise
- Beautification to grow school and community pride
- Measures to create
 an even safer play
 environment
- Replace gravel in play area with wood chips
- Implement
 additional fun out
 door features



Future

Paint and Add Games



Build Tire Pyramid





Include Activities

would like to contribute:	□\$50 □\$100 □\$250 □\$500 □ Other
Name	
Address	
City, State, Zi	
Phone	전 등 경기 경기 경기 보다 되는 것이 되는 것이 되었다. 그런 그 보는 것이 되는 것이 되었다.

All contributions are tax-deductible, payable to: **Roseburg Chamber of Commerce Foundation** (tax ID # 91-1852358)

Please mail to:

Roseburg Chamber of Commerce Foundation PO Box 1026, Roseburg, OR 97470