



# Business *perspectives*

August 2019

...to strengthen, enhance and protect our members through political advocacy, economic development, community promotion and member programs and services.

## Project Leadership Roseburg

The Roseburg Area Chamber of Commerce is now accepting applications for 2019-20 Project Leadership. If you, or one of your employees is a future Douglas County business leader, then you'll want to be part of Project Leadership which begins in September. The chamber is very proud of this long standing program and this year marks our 31st year! Since it's inception, the chamber has graduated over 600 individuals from this distinguished professional development program.

Not your typical program, Project Leadership Roseburg provides participants with a comprehensive awareness of Douglas County and a deeper understanding of how our community works. The nine-month program shares knowledge about our region that fosters dedication to our community as participants learn about how they can get involved to help create a more vibrant future. Project Leadership is a two-year commitment for participants.

After participants "graduate" from Project Leadership in May of 2020 they will support chamber staff with facilitation of workshop sessions for the next group of participants, thus fulfilling their second-year commitment.

Participants attend a day-long session each month from September 2019 through May 2020. The full-day workshops range from panel presentations to tours on a variety of subjects and include leadership and teambuilding activities. The workshop subjects include in-depth glimpses at economic drivers such as natural resources, manufacturing, health care and education.

Participants are also the chamber's guests at its Economic Forecast 2020 program in November and its annual awards and recognition dinner on January 23rd, 2020. Graduation will be celebrated at the chamber's May 2020 membership meeting luncheon.

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## APPLICATIONS DUE

8/16 - PROJECT LEADERSHIP ROSEBURG

8/30 - COMMUNITY-BENEFIT PROJECT



The chamber's new website will be launched any day now. The new and significantly improved site will offer members, residents, visitors as well as individuals and businesses looking to relocate to Douglas County a breadth of information and resources at their fingertips. Members will have access to a member only resource section, be able to update their information and purchase tickets to programs and events with greater ease. Please look for an email soon with links to the new website.

## SAVE THESE DATES

- 9/12 2019-20 Project Leadership Begins
- 9/16 Membership Meeting Luncheons
- 10/21 Membership Meeting Luncheon
- 11/14 Economic Forecast 2020
- 11/18 Membership Meeting Luncheon
- 11/22 First Citizen Nomination(s) Deadline
- 11/22 Business of the Year Nominations Deadline
- 1/23 Annual Awards Dinner

## 2019 BOARD OF DIRECTORS

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**Chair**

Allen Pike, *Hampton Inn & Suites*

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### CHAMBER STAFF

(541) 672-2648

**Debbie Fromdahl**

*President & CEO*

**Lisa Byrd** ext. 17

*Executive Assistant*

**Laura Studebaker** ext. 23

*Membership Sales/Relations/Programs*

**Carol Zech**

*Information Specialist*

Visitor Center

(541) 672-9731 | (800) 440-9584

[www.RoseburgAreaChamber.org](http://www.RoseburgAreaChamber.org)



## That's a Wrap

Message from the President & CEO

As most everyone is aware, this past legislative session was historic. And, that's an understatement. Beyond a session that on the surface can be summed up in hashtags...#supermajority, #no2020, #timberunity, #staystrongstaygone, #Oregon11 ... there was so much, so very much, more. An abundance of underlying issues and challenges behind those hashtags. And while HB 2020, the cap and trade bill which the Roseburg Chamber opposed, was held at bay, for now, other "not-friendly-to-business" bills passed this session and have or will soon become law.

Your RACC closely followed about 100 bills, weighing in on 25 to 30, this session. Thankfully, our statewide partners monitored nearly 1000 bills and weighed in on hundreds in defense of Oregon businesses. Here's a brief recap of the final disposition of some of these bills:

### What passed?

HB 2010 passed raising insurance premium taxes to pay for the Oregon Health Plan.

HB 3427 passed, instituting a commercial activities tax (CAT) on all businesses with gross sales above \$1 million, which will net the state an additional \$2 billion per biennium, starting January 2020.

SB 608 passed and was fast-tracked, creating the nation's first statewide rent control policy.

HB 2205 a paid family leave bill passed, but due to negotiations with business organizations led to a more palatable version of an original bill that would have devastated small, rural businesses throughout Oregon.

SB 1049 is a PERS reform bill which was "reluctantly" passed, requiring a diversion of active Tier 1 and 2 member contributions to reduce pension liabilities. The business community recognized this is a start but more needs to be done to reduce Oregon's liability.

HB 2341 passed and requires employers with six or more employees to provide reasonable accommodations for pregnant employees, with undue hardship exemptions.

HB 2593 passed and requires employers provide reasonable rest periods for an employee to express milk during a child's first 18 months with, however, undue hardship exemptions.

HB 2509 passed, creating a statewide ban on single-use plastic bags and SB 90 likewise is a plastic straw ban. HB 2007 bans the use both on and off-road of old diesel engines in the Portland Metro area.

SB 123 passed, implementing penalties for employers failing to comply with the Oregon Retirement Savings Program (initially passed in 2015).

*Continue Wrap on page 3*

## Wrap

HB 2975 passed, included an accounting change that resulted in a reduction of taxpayers' upcoming kicker by over \$100 million by transferring the money into the next biennium.

### What didn't pass?

The Governor's proposed raid on SAIF. Originally proposed to use SAIF reserves to assist the state paying down its PERS liability. SAIF reserves are protected in 2019.

SB 379 failed. The "marijuana accommodation" bill would have severely limited employers' ability to implement and enforce workplace drug-free policies.

SB 595 failed. The bill would have allowed to use transient lodging tax (TLT) dollars currently dedicated for tourism destination promotion for workforce housing development

HB 2020 failed. The proposed cap and trade bill, the hardest fought battle and which received most of the Oregon Legislative headlines, failed in the end. We will, however, see this issue again, without question.

HB 2408 failed. This proposal would have required prevailing wages on all private projects in Enterprise Zones in excess of \$20 million. We will see this type of proposed legislation in the future.

HB 2269/HB 3262 failed. Both employee health care assessment bills failed but will resurface during a future session or as a ballot initiative. HB 2269 would have required employers with 50 or more employees to provide a minimum payment towards the employee's health care or pay the state the difference. HB 3262 would have applied a health care tax on certain service industry businesses.

Staved off attempts to use some of the \$1.4 billion "kicker." While there much discussion, the votes did not materialize and all \$1.4 billion will be sent back to taxpayers.

Sine die happened...finally... June 30, 2019, with the legislature using all 160 days granted under Oregon's Constitution. There were small victories for business and our community, but the long-term impacts of some of the legislation passed will no doubt adversely affect businesses, its employees and customer, particularly in rural Oregon.

The future will also hold elections and special elections, ballot initiatives and legislative sessions where we'll face some of the same old battles and most likely new ones in defense of local business. Oregon's 2020 legislative session will convene on February 3, 2020. By October of this year, we should be aware of what issues Oregon's business community will face during the session. We continue to encourage our members to be engaged in the legislative process, be aware of proposed legislation and bring to the chamber's attention bills you believe are adverse to our businesses. For details about legislation proposed and passed during the 2019 session (and in the future), members can visit the state's legislative website at <https://olis.leg.state.or.us/liz/2019R1>.

## New Member

### Center for Autism

Lisa Doggett  
940 NW Garden Valley Blvd. Suite 104  
Roseburg, OR 97470  
(541) 378-4104

[ld8202@centerforautism.com](mailto:ld8202@centerforautism.com)

<https://centerforautism.com>

CARD is the world's largest autism treatment provider. Providing center and home based applied behavior analysis (ABA) therapy with board-certified behavior technicians who work one-on-one with patients using the most up-to-date curriculums to maximize progress.



## Leadership

The Roseburg Area Chamber is currently accepting applications for the 2019-20 leadership program. Space is limited. Applicants may be either employer or self-sponsored. The cost for the program is \$700 for members of the Roseburg Area Chamber of Commerce and \$925 for non-members. Priority will be given to members of the Roseburg Area Chamber of Commerce. Acceptance is on a first-come, first-approved basis. The application, along with additional program information, can be found on pages 7-10 of this issue of Business Perspectives.

## Thank You

### Reinvesting Members!

Bay Cities Ambulance  
Big Wrench Media  
Bowers Industrial, Inc.  
Cardinal Services, Inc.  
Chi's Chinese Restaurant  
Douglas County Association of Realtors  
Dutch Bros Coffee  
Elwood Staffing  
Charles F. Lee, PC  
Thomas Leech, OD PC  
Mahalo Heating and Air Conditioning, LLC  
Olsson Industrial Electric, Inc.  
Alanson Randol, DDS  
Rising River RV Park  
Riverview Terrace  
Seven Feathers Casino Resort  
Southern Oregon Goodwill Industries  
Subway on the Parkway, Inc  
TerraFirma Foundation Systems  
Umpqua Community College  
Umpqua Training & Employment  
Umpqua Valley Fire Services  
United Community Action Network  
The UPS Store



### Got News?



*Alanson M. Randol, DDS*  
FAMILY AND COSMETIC DENTISTRY

Alanson Randol, DDS a leading family dental practice in Roseburg is Celebrating 20 years!

To the firefighters of Douglas County: we wish to extend our appreciation and gratitude to you for your bravery and commitment to keeping us safe.

## Chamber Accepting Applications for Community-Benefit Project

The Roseburg Area Chamber of Commerce is seeking community-benefit project applications for its 2019-20 Project Leadership program. Project Leadership is a business leadership development program that challenges participants to increase their knowledge about Roseburg and Douglas County and become actively involved in their community. In addition to attending nine day-long monthly workshops, participants work as a team to complete a service project in support of a local community-based, not-for-profit entity or organization.

The service project should promote the active involvement of Project Leadership class members in planning fundraising, project completion and must involve collaboration and matching funds from the non-profit organization. The application process is open to any private and public not-for-profit organization that provides service or support to residents of Roseburg or Douglas County.

The project must enhance the quality of life for residents in our community. The project must be able to be completed during the class year that runs from September 2019 to May 2020. The project should provide recognition for the Roseburg Area Chamber of Commerce and its Project Leadership program.

Fundraising expectations for the project will not exceed \$10,000, which includes monetary and in-kind contributions.

The 2019-20 Project Leadership community-benefit project application can be found on pages 11-13, due August 30.

## Opportunities for Company Banners on the Chamber's New Website!

We are eager to share new features and added benefits which will increase our members visibility and ease of access to information.

While every new website gains additional web-traffic, now is your chance to increase your presence online by purchasing a spot for your company banner.

This opportunity would feature your company's logo and a direct link to the web page of your choosing.

THAT'S AN OPPORTUNITY!!!

For more details and information please call  
(541) 672-2648 Ext. 23 or email  
[sales@roseburgareachamber.org](mailto:sales@roseburgareachamber.org)

## Interested in Hosting Business After Hours?

The chamber still has a few openings for qualified members to host a Business After Hours on October 8 and November 12. The chamber's 2019 Business After Hours event will be booked on a first come, approved and signed contract basis.

For more information about Company Banners on Business After Hours criteria or to request an application form, call the chamber or email

[sales@roseburgareachamber.org](mailto:sales@roseburgareachamber.org).

### Business Member Spotlight

#### Northwest Compounding Pharmacy

**Brief Business History:** Northwest Compounding Pharmacy was part of Winston drug in 1995. It became a stand-alone on Corey Ct. in Roseburg in 1999. Since then it was sold to its current owner Marty Hiers in 2006. It has been at its current location at 1350 NE Stephens since 2008.

**Marketing Niche:** We fill a need for custom made medications. We serve patients of all ages and even animals from small to large. Many of our patient have the need for specific doses of medications like hormone replacement, or to eliminate unwanted fillers, dyes, or preservatives for health or allergy reasons. We also are able to provide alternative treatment options or to continue providing discontinued or back ordered medications.

**Business Philosophy:** Our philosophy is that every patient is unique and that a cookie cutter mindset does not always work. As such we work with patients and providers to provide the best possible medication therapy for the individual patients needs.

**Industry Trend:** Compounding Pharmacies have been around for a long time, in some regards we are what pharmacies always were from the beginning. Currently more and more patients are finding the benefits that we can offer to be an advantage to their health care.

**We are a member of the Chamber of Commerce** because we are a part of this community and want to support it and other business here to the fullest extent we can.

-Marty Hiers RPh.

(Winners are selected each month from a random drawing of chamber members.)