



Business *perspectives*

October 2019

...to strengthen, enhance and protect our members through political advocacy, economic development, community promotion and member programs and services.

What Business Needs To Know...

About New Oregon Employment Mandates

The 2019 Oregon legislature has adjourned, and employers face a broad range of new laws. Learn more about these changes at the chamber's October membership luncheon. Presenting will be Mario Conte and Amanda Walkup, employment law attorney's with the law firm Hershner Hunter, LLP. Discussion will include newly mandated family and medical leave insurance program, non-competition agreements and the Oregon Workplace Fairness Act as well as best practices for compliance.. to name a few highlighted topics.

We look forward to seeing you on Monday, October 21 from 11:30 a.m. to 1:00 p.m. at the Douglas County Fairgrounds Conference Hall. Cost for members is \$20 per person and \$150 for a table of eight. For non-member businesses and the general public, the cost is \$30 per person.

Tickets may be purchased [online here](#) or by returning the flyer with a check on page 3. Reservation deadline is 5:00 p.m. on Thursday, October 17. Please note reservations are required and tickets will not be sold at the door. The chamber's October luncheon is generously sponsored by Rogue Credit Union.



Recognizing Outstanding Businesses

One of the best parts of our work at the chamber is recognizing and honoring our local businesses. We particularly love presenting our annual business of the year awards at the annual awards dinner in January.

There are so many incredible businesses in our Douglas County community. Just think about it...so many, right? Time to nominate small, medium-sized and large businesses for 2019. Nomination forms can be found on page 7 and 8. Be sure and look for the finalists in each of these categories on Facebook in December and in the January 2020 issue of Business Perspectives!

UPCOMING EVENTS

Monday, October 21

Membership Meeting,
Douglas County
Fairgrounds
11:30 a.m. to 1:00 p.m.

Sponsored by:
Rogue Credit Union

Individual Attendee(s)
\$20; Corporate
Table (8) \$150;
Non-Member
Attendee(s) \$30

Wednesday, October 23

Chamber 101,
in the Chamber
Conference Room,
at 8:00 am.



Economic Forecast 2020

The chamber's Economic Forecast 2020 will explore significant economic issues affecting Douglas County businesses. The Roseburg Area Chamber of Commerce provides this annual program to share with local businesses crucial information about what to expect in the coming year.

A noteworthy panel of experts in a variety of fields and industries help forecast what local businesses can plan for in 2020. Panel members will recap what we experienced this year and how business was impacted.

This year's program will look at the overall county, state and national economy as well as focus on specific sectors of business and industry. Our keynote speaker Knute Buehler, former state representative and gubernatorial candidate will discuss state and federal legislative economic impacts on business.

Economic Forecast 2020 will be held on

continue Economic Forecast page 4

2019 BOARD OF DIRECTORS

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410 SE Spruce St.
PO Box 1026
Roseburg, OR 97470
P (541) 672-2648
F (541) 673-7868

www.RoseburgChamber.com

Chamber's New Website is Awesome

Check It Out

In late August, the Roseburg Area Chamber of Commerce did a "soft launch" of its new website. All of us at the chamber are really excited about the new look, expanded information, new opportunities and planned future additions to the website. We hope you'll take a moment...or more...and check it out at www.roseburgchamber.com.

The new site is full of information about the Roseburg Chamber, its leadership, goals and priorities, accomplishments and activities and its advocacy on behalf of the Douglas County business community. Members will find breaking news on public policy positions, new programs, member benefit offerings, upcoming business networking events and professional development opportunities.

Members and guests to the website will have access to archived and historical information from past newsletters and breaking news to years of honors and recognitions of past chamber board chairs, past first citizens and business award recipients.

New to the website is a special "Member Only" area where specific information and resources will be available only to our members. Staff will be reaching out in the near future to set up member access. Also new, will be our business resource section where we will provide our members with tools and information important to growing, protecting and enhancing your business; we expect this section to be "ever-evolving!"



continue Website page 6

BUSINESS after HOURS

Applications to host a 2020 Business After Hours are now being accepted! See page 6 for details and available dates.

Time to Nominate for First Citizen Honors

You know who they are. Those business and community leaders you see time and again working on this project or capital campaign or serving others quietly behind the scenes. They've been doing it for years. Now's your opportunity to recognize these incredible community-minded individuals.

Nominations are now open for the chamber's 2019 female and male First Citizens' recognitions. As you know, each year the chamber has the distinct privilege of presenting its first citizen award to local residents and recognizing them for their long tenure of volunteerism in our community. These first citizens are distinguished by the giving of their time and talents in a variety of areas and activities, outside their professional vocation. These are the individuals who inspire us all!

For detailed criteria, please see the nomination form on page 9. The deadline for submitting nomination forms is Friday, November 22, 2019.



ROSEBURG AREA Chamber of Commerce

Membership Meeting

What Business Needs To Know... *About New Oregon Employment Mandates*



Mario Conte,
Managing Partner
&
Amanda Walkup,
Partner
Hershner Hunter, LLP



October 21, 2019
11:30 a.m. to 1:00 p.m.
Douglas County Fairgrounds

Sponsored by:



Lunch RSVP required by Thursday, October 17, 2019 by 5:00 p.m.

Purchase your tickets online now
www.RoseburgChamber.com

PAYMENT MUST ACCOMPANY RESERVATION

Please mail flyer with payment to:
Roseburg Area Chamber of Commerce
PO Box 1026, Roseburg, OR 97470

Member Lunch \$20

Member Table (8) \$150

Non-Member Lunch \$30

Purchaser: _____

Company Name: _____

Mailing Address: _____

City, State, Zip: _____



New Member

Oregon Manufacturing Extension Partnership (OMEP)

Yvonne Muir
Roseburg, OR
(503) 476-7548
ymuir@omep.org

OMEP provides the tools, expertise, and flexibility to engage with all sizes and types of manufacturers. No matter where your business is in its lifecycle, OMEP can help you reach your goals and overcome your challenges.

Economic Forecast

Thursday, November 14 at the Douglas County Fairgrounds from 8:30 a.m. to Noon. Cost for Roseburg Area Chamber of Commerce members is \$35 per attendee or a discounted rate of \$100 for three attendees from the same member company. Ticket price for non-Roseburg Chamber businesses and members of the public is \$45 per person. Tickets are available for purchase online [CLICK HERE](#). The reservation deadline is Monday, November 4 at noon.

Sponsors for Economic Forecast 2020 include: Addcox Heating Center, Bowers Industrial Inc., Cardinal Services, Inc., Con-Vey, Gordon Wood Insurance, Jordan Cove LNG, Lone Rock Resources, Marco Pharma International LLC, Roseburg Forest Products, Seven Feathers Casino & Resort, Silke Communications Solutions Inc., Southern Oregon Credit Service, Tyree Oil, Umpqua Bank, and Umpqua Training & Employment.

Got News?

Umpqua Community Health Center has changed its name to **Aviva Health**



Riverview Terrace Congratulations on your retirement Shari Bagshaw. Please welcome new Executive Director, Patty Koch.

Thank You

Reinvesting Members!

Ashley Homestore
Aviva Health
Bunnell's Overhead Door, Inc.
Central Oregon & Pacific Railroad
Con-Vey
Eastern Oregon University,
Regional Center
Eugene Airport
Fisher's Hearth & Home
Gene's Brake & Alignment
Housing Authority of Douglas County
Megabyte Computer Services
Murray Services, Inc.
Northwest Farm Credit Services
REACH Air Medical Services
Reustle-Prayer Rock Vineyards
Rick's Medical Supply, Inc.
Roseburg Disposal Company
Southern Oregon Credit Service, Inc.
Whit-Log
Willamette Dental Group
Umpqua Dairy Products Co.
Umpqua Nut Farm
YMCA

Maximize Your Member Benefits

Members of the Roseburg Area Chamber of Commerce are an integral part of the largest business organization in Douglas County. The Roseburg Area Chamber has long served as Douglas County's leader in advocating for and protecting business with government, working to improve the local economy and providing quality programs and promotional opportunities.

On Wednesday, October 23 from 8:00 a.m. to 9:00 a.m. new and existing chamber members are invited to meet in the chamber's conference room to learn more about what the chamber has to offer and the advantages of membership. Attendees will get an in-depth chamber overview and information regarding its programs, services, goals and benefits.

Chamber 101 does require RSVP, if you are interested in attending please call (541) 672-2648 ext. 23 or send an email to: sales@roseburgareachamber.org



Welcome Project Leadership Roseburg Class 2019-20

The chamber is proud to announce its Project Leadership Roseburg class of 2019-20. The year's class members are:

Kris Brissette, Aviva Health; Kristi Caviness, Bay Cities Ambulance; Pam Conner, Cardinal Services, Inc.; Frank Fisk, Rogue Credit Union; Antoinette Hale, Express Employment Professionals; Tina Jochum, Umpqua Dairy; Lindsay Kennaday, Douglas Fast Net; Christine Kerry, First Interstate Bank; Kendrick McBride, Roseburg Forest Products; Steve McKenney, Roseburg Forest Products; Robert McKim, Umpqua Bank; Charley Moyer, Roseburg Forest Products; Katie Nichols, Lone Rock Resources; Jessica Schulze, Community Cancer Center; Jon Sowers, SAIF Corp.

Thank you Project Leadership program sponsors, presenters, facilitators and employers for your support of this annual business professional and community minded development program. It is because of all of you the chamber's Project Leadership program is 31 years strong!

October CALENDAR

10/8 - Greeters Meeting
8:00am at the Super 8

10/10 - Project Leadership
(Business & Industry)

10/21 - Membership Meeting & Luncheon

10/23 - Chamber 101
Conference Room 8:00am

**Chamber member only event/activity.
Official chamber meetings
are held in the chamber conference
room unless otherwise noted.*

Business Perspectives Publication Deadline

Business Perspectives is an official publication of the Roseburg Area Chamber of Commerce published monthly.

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Chamber members are encouraged to submit items for publication. Copy deadline is the 10th of each month preceding the publication date. Information received after that date will be published subject to urgency and space availability.

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Roseburg Area Chamber of
Commerce
P.O. Box 1026 • 410 SE Spruce,
Street
Roseburg, OR 97470
Ph: 541-672-2648 •
Fax: 541-673-7868

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For advertising opportunities
contact
541-672-2648, ext. 23 or email
sales@roseburgareachamber.org
www.RoseburgChamber.com
Business Perspectives Vol. 36 No. 10

Website

Also new is the chamber's YouTube channel ([click here](#)) and Facebook pages: [Roseburg Chamber of Commerce](#) & [Land of Umpqua](#). Be sure and check them out and "Like" us! Can Instagram be far behind? Still included on our website is our business directory, where local residents, those looking to relocate and visitors and future visitors to Douglas County look for business information. Many of our member business directory listings link back to their company website! The website has company banner opportunities available. If interested, call the chamber.

Also on the chamber website, but greatly expanded, is the information our members, the general public, individuals and businesses interested in relocating to our area and visitors are interested in knowing. Check out the community profile, relocation information and visitor information sections of the new website. There is just so much to see!

If you have any questions about the new chamber website, please give us a call or send us an email. We'd love to hear from you!

Business Networking 2020

The Roseburg Area Chamber of Commerce is pleased to announce its 2020 "After Hours" business networking dates.

March 10

April 14

May 12

June 9

October 13

Eligible Roseburg Area Chamber member businesses interested in submitting an application for consideration to host an "after hours" in 2020 should contact the chamber for criteria information and to request an application.

The chamber sets aside eight possible dates for Business After Hours events each year—2020's dates are provided, above. The time for "BAH" is 5 to 7 p.m. The cost is \$300 and specific criteria must be met for a member to be eligible to host this event. To ensure all qualified members that wish to host a Business After Hours have the opportunity to do so, the chamber will not repeat a "BAH" at a business held in recent years.

The chamber's 2020 Business After Hours will be booked on a first-come, approved and signed contract basis. For more information or to request consideration for a 2020 After Hours event, please email

sales@roseburgareachamber.org

or call 541-672-2648, ext. 23.

Send Us Your "Got News?"

Has your business changed location, contact information or added a new location? Is your company celebrating an anniversary or receiving an award? Did your business add new staff or has a staff member received a promotion? Do you have employees who have received recognition awards or completed a specialized training?

These are all potentially newsworthy items that you can submit for the chamber's *Business Perspectives* "Got News?" section.

This is a great opportunity to share your news and highlight what's happening at your business with fellow chamber members.

Find the "Got News?" form on the chamber's website RoseburgChamber.com or email sales@roseburgareachamber.org

*The Roseburg Area Chamber of Commerce reserves the right to edit, verify, determine timeliness and publish on a space available basis.

Chamber Members \$hop and \$ave



It's great to be a Roseburg Area chamber member! Why? Because we work, live and do business in the same community with one common goal, "to see business succeed." Of course, we can accomplish that together.

One of the many ways we do this is by offering member-to-member discounts. There's only a few more months to shop this year's member to member discounts. Utilize them before they are gone.

If you have not yet taken advantage of these special offers, see page 10. We will announce the opportunity to participate in 2020 member deals in our November issue of *Business Perspectives*.



2019 Business of the Year Nomination Form

RECOGNIZING BUSINESS EXCELLENCE IN OUR COMMUNITY

Winners will be honored at RACC's annual awards dinner on January 23, 2020

☐ **Small Business**

Chamber member business with
25 FTE employees or less

☐ **Medium Business**

Chamber member business with
26 to 99 FTE employees

☐ **Large Business**

Chamber member business with
100 or more FTE employees

Nominees will demonstrate strategic goals and how they accomplished them. In addition, they will show success in company growth including sales, profitability, growth prospects, employment creation and acceptance in the market. They will illustrate their commitment to research and the development of technological advances in the company's industry sector.

Business Name _____

Business Address _____

Owner/Principal _____

E-Mail _____ Website _____ Phone Number _____

Date joined RACC _____ Number of Years in Business _____ Number of Employees _____

.

Nominated By (if not self nominated) _____ Company Name _____

E-Mail _____ Phone Number _____

Provide a brief statement below (or on separate sheet) why you nominated this business or are applying for this award:

Criteria: Businesses that have made a substantial contribution to the community for the last five years or longer, have employees who individually and collectively participate in the community, and the physical presence of the business adds to the economic vitality and livability of our community. Recipient must be a RACC member for at least two years.

(1) Briefly describe the type of product or service this business offers the community. (2) Please describe the success this business has experienced since locating in Roseburg. (3) How is this business involved with the Roseburg Area Chamber of Commerce? (4) How is this business involved in the community? (5) How does this business motivate and retain their employees? **Please attach answers on separate paper. Only fully completed applications will be accepted.**

Recognition: Winner will be presented with a plaque from the Roseburg Area Chamber of Commerce at the chamber's annual awards dinner in January. The chamber will also announce the selections in a news release and in its *Business Perspectives* newsletter.

Submit nomination form & a high resolution color logo by 5pm, November 22, 2019 to:

Roseburg Area Chamber of Commerce
Attn: Debbie Fromdahl, President & CEO
P.O. Box 1026, Roseburg, OR 97470
debbie@roseburgareachamber.org

FAX 541-673-7868 (for more forms, please contact the chamber office 541-672-2648)



2019 Business Innovator Award OR 2019 RACC Volunteer of the Year Nomination Form

RECOGNIZING BUSINESS EXCELLENCE IN OUR COMMUNITY

Winners will be honored at RACC's annual awards dinner on January 23, 2020

☐ Business Innovator Award

Criteria: Roseburg Area Chamber of Commerce member and business person who exceeds the standard for resourcefulness and creativity in the workplace and has significantly improved the operating environment through the development and implementation of an innovative product, process, technology or service within the past five years. Nominee must be a RACC member for at least 2 years (or an employee of the member).

(1) Briefly describe the type of product or service the innovator offers the business community. (2) How has the nominee demonstrated that the use or innovation has been commercialized and is in the marketplace today? (3) How has the innovation contributed to the economic vitality of their business and/or of our business community? ***Please attach answers on separate paper. Only fully completed applications will be accepted.***

☐ Volunteer of the Year

Criteria: Roseburg Area Chamber of Commerce member who believes in the role of the chamber both personally and professionally and has volunteered his or her time, talent and energy to the betterment of the Roseburg Area Chamber of Commerce. Has served on a chamber committee, subcommittee, task force and/or board of directors and is recognized as a leader in our business community because of this service. A member who has improved the chamber or business community as a result of his or her volunteer work. Nominee must own or be employed by a chamber member and must be active in the chamber for at least 3 years.

(1) Briefly describe how the nominee has: (1) volunteered with the Roseburg Area Chamber of Commerce (2) through his or her volunteer efforts advanced chamber mission and goals and helped perpetuate growth (3) demonstrated the spirit of service by helping protect and promote Douglas County business through chamber volunteer work. ***Please attach answers on separate paper. Only fully completed applications will be accepted.***

Name _____

Business Name _____

Address _____

E-Mail _____ Phone Number _____

.

Nominated By (if not self nominated) _____ Company Name _____

E-Mail _____ Phone Number _____

Recognition: Winner will be presented with a plaque from the Roseburg Area Chamber of Commerce at the chamber's annual awards dinner in January. The chamber will also announce the selections in a news release and in its *Business Perspectives* newsletter.

Submit nomination form & a high resolution color logo by 5pm, November 22, 2019 to:

Roseburg Area Chamber of Commerce
Attn: Debbie Fromdahl, President & CEO
P.O. Box 1026, Roseburg, OR 97470
debbie@roseburgareachamber.org

FAX 541-673-7868 (for more forms, please contact the chamber office 541-672-2648)



2019 First Citizens - Male or Female Nomination Form

RECOGNIZING VOLUNTEERISM IN OUR COMMUNITY

Winners will be honored at RACC's annual awards dinner on January 23, 2020

Criteria: Outstanding volunteer activity and service over a period of years, continuing to recent years, and in more than one area of community activities. Service or contributions performed outside of the nominee's business, profession or vocation. Possession of a high degree of cooperation in community and civic enterprises. Demonstration of recognizable leadership by inspiration and example in community affairs.

Nominee _____

Address _____

Occupation _____

Number of Years in Current Field _____ Other Employment _____

High School Attended _____

College/University _____

Year Graduated and Degrees Earned _____

Place of Birth _____ Resident of Roseburg Since _____

Name & Phone Number of Spouse or Closest Living Relative _____

.

Individual Submitting Nomination _____

Address _____

Phone _____

Submission Guidelines: You may also attach letters of nomination support from others, newspaper or magazine clippings, or other information you believe our selection committee would find useful. Nomination forms and support material will not be returned unless prior arrangement has been made. Nominations should be typed and stapled together, then submitted in a sealed envelope.

Briefly describe the nominee's: (1) years and type of service to the community (2) civic involvement and offices held in service clubs, government commissions or committees, clubs, professional associations, churches, or other community groups (3) examples of leadership qualities and/or cooperative efforts to promote community and civic enterprises (4) other outstanding qualities (5) professional accomplishments. **Please attach answers on separate paper. Only fully completed nominations will be accepted.**

Recognition: Winner will be presented with a plaque from the Roseburg Area Chamber of Commerce at the chamber's annual awards dinner in January. The chamber will also announce the selections in a news release and in its *Business Perspectives* newsletter.

Submit nomination form by 5pm, November 22, 2019 to:
Roseburg Area Chamber of Commerce
Attn: Debbie Fromdahl, President & CEO
P.O. Box 1026, Roseburg, OR 97470
FAX 541-673-7868 (for more forms, please contact the chamber office 541-672-2648)



Show your Roseburg Area Chamber of Commerce Discount Card at these participating locations.
Discounts good through December 31, 2019.

7th Chamber

(541) 680-8783

10% Off Window washing services

Alanson Randol, DDS

(541) 673-7437

**Free new patient exam and
x-rays at first appointment**

Ashley Home Store

(541) 900-1555

**\$100 off your \$500 purchase
\$200 off your \$1,000 purchase**
(Based off regular tag price)

BP Media Solutions, Inc.

(541) 643-1085

\$100 off Media Marketing Makeover
(Reg. \$500)

Bell Sister Flats (Air B&B)

(541) 580-6302

10% discount on stay

Big O Tires

(541) 672-2848

5% off any tire brand, any service

Budget Blinds of Roseburg

(541) 216-4723

25% off window coverings
(with select manufacturers)

Cardinal Employment Services

(800) 342-4742

**50% off a basic employee
handbook**
(Reg. \$200 value)

DC Precision Lube & Tune

(541) 492-5823

10% discount on all services
Valid at both Garden Valley locations

**Express Employment
Professionals**

(541) 673-5358

\$60 off first invoice

Fisher's Hearth and Home

(541) 672-0306

**\$25 discount on all gas and
pellet stove cleaning**

Graphic Dimensions

(541) 672-3812

10% off business card orders

Holiday Inn Express

(541) 673-7517

10% off best available rate
(Some date restrictions may apply)

Joe's Towing & Recovery

(541) 672-4388

15% off retail towing services

Knudtson's Jewelers

(541) 672-2617

10% off regular retail price
(Except on consignments)

Long's Flowers

(541) 673-0929

10% off any purchase
(Excludes wire orders)

Makena Beach Tan & Boutique

(541) 677-7264

**One free L1/L2 tan for new clients.
\$5 off Mystic Tan session**
(Not valid with other coupons)

**North Umpqua Outfitters/
Swiftwater Park Guesthouse**

(541) 496-3333

**10% off lodging or
whitewater rafting**

Northwest Lifestyles

(541) 464-8422

**10% off all regular price clothing,
shoes & accessories**
(Some restrictions apply)

Occasionally Yours Party Rental

(541) 680-0903

10% off rentals
(Excludes linens)

Oregon Tool & Supply

(541) 672-1935

10% off regular priced merchandise
(Excludes services & special orders)

**Overhead Door Company of
Roseburg**

(541) 673-4802

5% off window covering purchases

Roseburg Country Club

(541) 672-5566

25% off event / banquet room rental

Super 8 Motel

(541) 672-8880

10% off best available rate

Wildlife Safari

(541) 679-6761

**Buy one ticket for admission
and get one free - BOGO**
(Not valid with any other offers)

YMCA of Douglas County

(541) 440-9622 ext. 203

Waive YMCA Joining Fee
(Reg. \$50 value)

To receive the discounts listed above, you must present your 2019 Chamber Discount Card. If your business has not received these cards, please contact: sales@roseburgareachamber.org or call (541) 672-2648 ext. 23.